

## Fiducian's Growth Strategy Succeeding

Sydney, Australia: Wednesday, 22 April 2026

Fiducian Financial Services today announced continued growth across its national advice network, with **83 Authorised Representatives** now operating under its AFSL as the firm scales its dual-channel model of Franchise and Salaried Financial Advisers.

The network includes **38 franchised advisers and 44 salaried advisers**, reflecting a structured approach to supporting both adviser development and long-term business ownership for holistic advisers.

In the past month itself, Fiducian Financial Services has added **three new franchised businesses in Norwest (NSW), Brisbane (QLD), and Illawarra (NSW)**, expanding its footprint across key growth regions. Fiducian has also completed three bolt on acquisitions for its salaried offices based in Melbourne and Sunshine Coast this financial year. Salaried advisers in these premises are currently busy engaging these new clients. In addition, Fiducian has financed an acquisition in Adelaide to support a franchised office increase its revenue and expand its client base; Finally, several new financial advisers are nearing completion of their professional year training under the supervision of experienced Fiducian financial advisers and should join the Fiducian team in coming months.

Robby Southall, Executive Chairman of Fiducian Financial Services said the “growth reflects increasing demand from holistic advisers seeking a structured model where proprietary product research, advice software, compliance and leading-edge platform technology is provided by the company to support advisers’ profitability and help them increase their client numbers. The company is on the look out for further acquisitions of client bases which it will fund for its franchised financial advisers and salaried offices. Clients absorbed through acquisitions will receive Fiducian’s high quality service that complies with an adviser’s best interest duty. At the same time acquisitions should lift the revenue earned by our advisers and underpin their profitability.”

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**About Fiducian Group Ltd** (ASX:FID) Publicly listed Fiducian Group Ltd (FGL) is a successful end-to-end financial services company in this fiercely competitive sector in Australia. FGL is Australian-owned and operated. Fiducian provides platforms for investment and superannuation, funds management and investment, financial planning and technology solutions for financial advisers and their clients. Through the vision of founding Executive Chairman Indy Singh, the company was established in 1996 and listed on the ASX in 2000. Funds under Management, Administration & Advice (FUMAA) total \$15.6 billion as at 30 December 2025.